



Jeffrey Sullivan

Vice President, Acquisitions

Since 2016

Mr. Sullivan leads Broe Real Estate Group's San Francisco office and is responsible for the acquisition of a wide range of assets and operating companies throughout the Western United States.

Experience

Prior to joining Broe, Mr. Sullivan was an Investment Officer and Assistant Vice President of Investments for Equity Residential (NYSE: EQR), a publicly traded REIT focused on the acquisition, development, and management of high quality multifamily assets. Most recently, Mr. Sullivan oversaw a \$3.4B portfolio of multifamily and mixed-use assets consisting of over 7,400 units in the San Francisco Bay Area. Mr. Sullivan was previously a Director of Acquisitions and has acquired in excess of \$2.6B of mixed-use and multifamily assets throughout New York, Washington DC, San Francisco Bay Area, and Boston. During his tenure at EQR Mr. Sullivan was also responsible for the underwriting and due diligence of \$5.6B of EQR's \$9B acquisition of Achstone-Smith from Lehman Brothers. He has previously held positions with JPI Partners and Jones Lang LaSalle.

Education

Mr. Sullivan received his Bachelors of Science in Business Administration from Babson College.