



Matthew Zisler

Vice President, Acquisitions

Since 2019

Mr. Zisler is responsible for the acquisition of a wide range of assets and operating companies throughout the Western United States. Mr. Zisler is also a member of the Management Committee.

Experience

Mr. Zisler has 15 years of real estate experience, inclusive of nearly 13 years specifically as co-founder of a boutique real estate investment banking firm. He served as Principal and Co-Founder at Zisler Capital Associates from 2006 to 2017. Of note, Mr. Zisler re-capitalized a \$130 million, 7-property portfolio of newly constructed, market-rate apartments with a state pension fund as a new equity partner. During his time at Zisler Capital Associates, Mr. Zisler successfully raised \$100 million of 1st and 2nd trust deed financing for the acquisition and development of two large master planned commercial land parcels. In 2013 the principals of Zisler Capital were recruited to join Encore Enterprises, Inc. Here, Mr. Zisler worked as Senior Managing Director and Head of Capital Market until 2015. Prior to Zisler Capital, Mr. Zisler was a Vice President with Buchanan Street Partners and AVP for Heitman in their acquisition groups. Mr. Zisler started his career in equity derivative trading with Goldman Sachs.

Education

Mr. Zisler graduated in 2001 from Boston College with a BA in Economics and holds an active Colorado Real Estate Broker License.